

Software AG Partners with MindCross

Providing Expanded Training Services offerings for Natural, Adabas and EntireX

Software AG, Inc. has partnered with MindCross Training and Consulting in order to expand and complement the Software AG Training Services offerings for Natural, Adabas and EntireX. MindCross Training is an LLC specializing in a variety of training services including both instructor-led training and e-Learning. The partners and associates of MindCross Training provide Software AG with a wide range of excellent instructor talent that includes many years of experience in both Software AG technologies and the technical training arena.

Working together, Software AG and MindCross will continue to ensure that the highest level of training services and classes are delivered to Software AG customers. By combining Software AG's extensive course library, technical expertise and training infrastructure with MindCross' training and technical knowledge, course development experience, and instructor skills, Software AG customers will have a wider, more flexible range of training solutions.

In addition to the standard public and onsite course offerings, training solutions include:

Customized Training

Working with Software AG's business manager, Kris Jennings, customers can create courses that are tailored to their sites' requirements. EntireX customers, for example, can build a tailored curriculum that might include front-end training such as Java or Visual Basic, EntireX training that includes just the components that their shop is using,

followed by server-side training on how to modify their Natural applications for client-server deployment.

Consulting Workshops

Customers can add 1-2 days after the course to set up one-on-one sessions with the instructor. This capability allows the individuals to get their more complex technical problems and questions answered in a very focused environment.

Mentoring

For some topics, customers can choose a more informal, hands-on approach to training. Mentoring focuses more on workshops and "chalk talks" and less on the traditional classroom environment. These offerings will be delivered by either MindCross or the Software AG SES organization, depending on customer needs.

About Software AG, Inc.

Based in Reston, Va., Software AG, Inc. is a wholly owned subsidiary of Software AG headquartered in Darmstadt, Germany. Founded in 1969, Software AG continues to be Europe's largest and a leading global provider of system software and services enabling enterprise data integration and management. Software AG's products control the central IT processes of thousands of renowned companies worldwide including Lufthansa, Siemens, Citibank, Merck, DaimlerChrysler, Sony, BP and Telefonica. Software AG develops products and solutions that support the XML (Extensible Markup Language) standard. XML simplifies the

exchange of documents and data as well as the integration of cutting-edge Web applications into traditional IT architectures. Software AG works with such sales and technology partners as Tridion, Stellent and IXOS. In 2002, the corporation achieved 475 million euros in total revenue. Software AG has offices in over 70 countries and currently employs a staff of more than 2,700.

► www.softwareagusa.com

About MindCross Training

MindCross Training and Consulting, based in Harpers Ferry, WV, was founded in early 2001 with the goal of providing customers with customized, effective training and e-Learning solutions at an affordable price.

As Partners and Senior Training Consultants at MindCross, Rosanne Verteramo and Scott Hutton have a long history of providing technical training, consulting services, and conference presentations throughout the world including: Asia, South America, Europe, the Middle East, Scandinavian countries, the United Kingdom, Canada, and the United States. ► www.mindcross.com

Software AG and MindCross are committed to provide high value high quality training experiences. And, as always, all courses are 100% guaranteed.

For more information about Software AG Training Services, call (678) 935-9651 or contact kris.jennings@softwareag.com. To register for classes, call the Software AG Registrar at 1-800-776-3390.



Software AG, Inc.
Americas Headquarters
11190 Sunrise Valley Drive
Reston, VA 20191-5424
T: 703 860 5050
www.softwareagusa.com

Software AG
Corporate Headquarters
Uhlandstraße 12.
D-64297 Darmstadt/Germany
T: +49-61 51-92-0
www.softwareag.com